

**Outlook for Occupations in Iowa That Potentially Match Iowa Western's Career Programs
September, 2008**

Career Programs at Iowa Western	Potential Matching Occupations¹	2007 Salary Iowa - 10th percent- ile¹	2007 Salary Iowa - Median¹	2007 Salary Iowa - 90th percent- ile¹	% Change Employ- ment Iowa 2004-2014¹	Annual Open- ings Iowa 2004- 2014¹²
AGRICULTURE						
Agribusiness Technology AAS	Farm, Ranch, & Other Agricultural Managers	\$28,200	\$40,300	\$77,300	6%	40
Agribusiness Technology AAS	Agricultural & Food Science Technicians	\$21,100	\$32,600	\$52,100	9%	20
Turf & Landscape Management AAS	Landscaping & Groundskeeping Workers	\$14,800	\$21,200	\$35,200	17%	290
Turf & Landscape Management AAS	Pesticide Handlers, Sprayers, & Applicators	\$20,400	\$28,000	\$40,000	5%	20
Turf & Landscape Management AAS	Supervisors - Landscaping, Lawn, Groundskeeping	\$26,200	\$38,400	\$63,300	15%	30
Veterinary Technology AAS	Veterinary Technologists & Technicians	\$20,600	\$27,100	\$38,500	20%	10
BUSINESS, MANAGEMENT & MARKETING						
Accounting Technician DIP	Bookkeeping, Accounting, Auditing Clerks	\$17,200	\$28,000	\$40,700	9%	710
Para-Accounting AAS	Bookkeeping, Accounting, Auditing Clerks	\$17,200	\$28,000	\$40,700	9%	710
Culinary Arts DIP	Bakers	\$14,900	\$21,400	\$32,300	16%	60
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Chefs & Head Cooks	\$17,700	\$35,600	\$55,200	17%	50
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Food Service Managers	\$25,600	\$40,800	\$69,600	15%	100
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Lodging Managers	\$24,300	\$36,500	\$53,500	18%	30
Management & Human Resources AAS	Human Resources Assistants	\$22,200	\$32,200	\$46,200	18%	40
Marketing: Fashion Marketing Option AAS	Sales and Related Workers	\$20,200	\$34,600	\$56,100	18%	80
Marketing: Fashion Marketing Option AAS	Supervisors of Retail Sales Workers	\$21,400	\$32,400	\$58,000	10%	590
Marketing: Lodging & Hospitality Mgmt Option AAS	Lodging Managers	\$24,300	\$36,500	\$53,500	18%	30
Marketing: Marketing / Sales Option AAS	Sales and Related Workers	\$20,200	\$34,600	\$56,100	18%	80
Information Management DIP	Secretaries, Except Legal & Medical	\$17,100	\$25,600	\$38,400	10%	560
Office Information Systems Technology DIP	Secretaries, Except Legal & Medical	\$17,100	\$25,600	\$38,400	10%	560
Administrative Professional AAS	Executive Secretaries & Administrative Assts	\$23,500	\$34,200	\$49,000	14%	420
COMMUNICATION ARTS						
Applied Elect Media Studies: Graphic Comm AAS	Desktop Publishers	\$18,200	\$29,800	\$41,500	26%	10
Applied Elect Media Studies: Radio Broadcasting AAS	Broadcast Technicians	\$17,600	\$28,500	\$53,300	9%	10
Applied Elect Media Studies: Radio Broadcasting AAS	Radio & Television Announcers	\$13,800	\$20,900	\$31,400	-2%	30
Applied Elect Media Studies: Video/TV Broadcasting AAS	Broadcast Technicians	\$17,600	\$28,500	\$53,300	9%	10
Applied Elect Media Studies: Video/TV Broadcasting AAS	Camera Operators, Television, Video, Motion Picture	\$16,500	\$35,500	\$53,500	12%	10
Applied Elec Media Studies: Video/TV Broadcasting AAS	Radio & Television Announcers	\$13,800	\$20,900	\$31,400	-2%	30
Sign Language Interpreting AAS	Interpreters & Translators	\$21,800	\$29,400	\$40,900	16%	10
COMPUTER STUDIES						
Data Center Support AAS	Computer Support Specialists	\$25,800	\$39,600	\$61,600	22%	160
Network Support & Administration AAS	Network & Computer Systems Administrators	\$37,400	\$57,300	\$91,600	32%	120
Software Programming AAS	Computer Programmers	\$37,600	\$57,800	\$84,100	3%	100

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings

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ENGINEERING TECHNOLOGY						
Building Trades DIP	Carpenters	\$21,500	\$32,100	\$50,600	14%	430
Advanced Building Trades AAS	Carpenters	\$21,500	\$32,100	\$50,600	14%	430
Architectural Engineering Technology AAS	Architectural & Civil Drafters	\$28,700	\$43,000	\$61,800	4%	20
Civil Engineering Tech / Construction Tech AAS	Civil Engineering Technicians	\$27,100	\$40,000	\$60,000	10%	10
Electrical Maintenance Specialist DIP	Electrical, Electronics Repairers of Comm & Ind Equip	\$31,800	\$46,600	\$62,600	13%	30
Electronic Engineering Technology AAS	Electrical & Electronic Engineering Technicians	\$35,200	\$48,900	\$64,200	11%	30
Manufacturing Engineering Technology AAS	Industrial Engineering Technicians	\$29,800	\$42,200	\$69,000	26%	20
HEALTH OCCUPATIONS						
Dental Assistant DIP	Dental Assistants	\$22,900	\$31,100	\$41,000	30%	160
Dental Hygiene AAS	Dental Hygienists	\$50,000	\$61,600	\$75,100	30%	90
Practical Nursing DIP	Licensed Practical & Licensed Vocational Nurses	\$26,900	\$34,300	\$43,100	24%	360
Associate Degree Nursing AAS	Registered Nurses	\$35,000	\$47,900	\$63,700	16%	1,190
Medical Assistant DIP	Medical Assistants	\$20,300	\$27,200	\$36,500	31%	90
Medical Transcription DIP	Medical Transcriptionists	\$21,500	\$28,200	\$37,300	24%	80
Paramedic Specialist AAS	Emergency Medical Technicians & Paramedics	\$15,600	\$25,000	\$38,400	17%	50
Surgical Technology DIP	Surgical Technologists	\$26,300	\$33,600	\$43,700	5%	10
HUMAN & PUBLIC SERVICES						
Early Childhood Diploma DIP	Preschool Teachers, Except Special Education	\$14,400	\$19,800	\$31,000	25%	150
Early Childhood Studies AAS	Education Administrators, Preschool, Child Care	\$22,300	\$30,900	\$49,800	20%	30
Early Childhood Studies AAS	Preschool Teachers, Except Special Education	\$14,400	\$19,800	\$31,000	25%	150
TRANSPORTATION TECHNOLOGY						
Automotive Mechanics DIP	Automotive Service Technicians & Mechanics	\$18,300	\$30,500	\$49,100	17%	430
Automotive Technology AAS	Automotive Service Technicians & Mechanics	\$18,300	\$30,500	\$49,100	17%	430
Aviation Maintenance Technology AAS	Aircraft Mechanics & Service Technicians	\$27,300	\$45,600	\$61,100	6%	10
Diesel Mechanics DIP	Bus & Truck Mechanics; Diesel Specialists	\$23,700	\$34,000	\$47,600	18%	170
Diesel Technology AAS	Bus & Truck Mechanics; Diesel Specialists	\$23,700	\$34,000	\$47,600	18%	170

Outlook Ratings - Occupational Outlook Handbook <http://www.bls.gov/oco/>

Grow much faster than average, increase 21%+
 Grow faster than average, increase 14-20%
 Grow about as fast as average, increase 7-13%
 Grow more slowly than average, increase 3-6%

Little or no change, decrease 2%-increase 2%
 Decline slowly or moderately, decrease 3-9%
 Decline rapidly, decrease 10%+

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings