

**Outlook for Occupations in Iowa That Potentially Match Iowa Western's Career Programs
September, 2009**

Career Programs at Iowa Western	Potential Matching Occupations¹	2008 Salary Iowa - 10th percent- ile¹	2008 Salary Iowa - Median¹	2008 Salary Iowa - 90th percent- ile¹	% Change Empley- ment Iowa 2006-2016¹	Annual Open- ings Iowa 2006- 2016¹²
AGRICULTURE						
Agribusiness Technology AAS	Farm, Ranch, & Other Agricultural Managers	\$34,000	\$55,300	\$87,000	3%	20
Agribusiness Technology AAS	Agricultural & Food Science Technicians	\$20,700	\$29,600	\$48,600	10%	20
Turf & Landscape Management AAS	Landscaping & Groundskeeping Workers	\$16,000	\$21,600	\$34,600	18%	340
Turf & Landscape Management AAS	Pesticide Handlers, Sprayers, & Applicators	\$21,200	\$28,700	\$40,100	9%	20
Turf & Landscape Management AAS	Supervisors - Landscaping, Lawn, Grounds	\$27,600	\$40,100	\$65,300	15%	30
Veterinary Technology AAS	Veterinary Technologists & Technicians	\$19,900	\$27,600	\$39,700	34%	30
BUSINESS, MANAGEMENT & MARKETING						
Accounting Technician DIP	Bookkeeping, Accounting, Auditing Clerks	\$17,700	\$29,000	\$41,600	14%	740
Para-Accounting AAS	Bookkeeping, Accounting, Auditing Clerks	\$17,700	\$29,000	\$41,600	14%	740
Culinary Arts DIP	Bakers	\$15,700	\$20,200	\$31,500	12%	50
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Chefs & Head Cooks	\$18,000	\$38,200	\$59,400	9%	10
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Food Service Managers	\$23,300	\$41,000	\$66,900	8%	90
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Lodging Managers	\$23,200	\$36,900	\$54,600	16%	50
Management & Human Resources AAS	Human Resources Assistants	\$23,000	\$33,600	\$49,200	12%	20
Marketing: Fashion Marketing Option AAS	Sales and Related Workers	\$20,200	\$36,000	\$72,700	15%	40
Marketing: Fashion Marketing Option AAS	Supervisors of Retail Sales Workers	\$21,800	\$33,100	\$58,800	9%	580
Marketing: Lodging & Hospitality Mgmt Option AAS	Lodging Managers	\$23,200	\$36,900	\$54,600	16%	50
Marketing: Marketing / Sales Option AAS	Sales and Related Workers	\$20,200	\$36,000	\$72,700	15%	40
Office Information Systems Technology DIP	Secretaries, Except Legal & Medical	\$17,500	\$26,500	\$39,500	2%	370
COMMUNICATION ARTS						
Applied Elect Media: Graphic Communication AAS	Desktop Publishers	\$17,800	\$29,600	\$43,000	7%	
Appl Elect Media: Radio Broadcast Perf & Prod AAS	Broadcast Technicians	\$15,400	\$28,300	\$58,300	14%	20
Appl Elect Media: Radio Broadcast Perf & Prod AAS	Radio & Television Announcers	\$15,400	\$23,000	\$42,600	-1%	40
Appl Elect Media: Radio Broadcast Prom, Sales, Web AAS	Advertising Sales Agents	\$18,300	\$33,000	\$75,000	22%	80
Appl Elect Media: Radio Broadcast Prom, Sales, Web AAS	Sales and Related Workers	\$20,200	\$36,000	\$72,700	15%	40
Applied Elect Media: Media Production AAS	Broadcast Technicians	\$15,400	\$28,300	\$58,300	14%	20
Applied Elect Media: Media Production AAS	Camera Operators, TV, Video, Motion Picture	\$18,000	\$44,400	\$55,500	13%	N/A
Applied Elec Media: Sports Media Technology AAS	Broadcast Technicians	\$15,400	\$28,300	\$58,300	14%	20
Applied Elec Media: Sports Media Technology AAS	Radio & Television Announcers	\$15,400	\$23,000	\$42,600	-1%	40
Sign Language Interpreting AAS	Interpreters & Translators	\$21,800	\$30,600	\$44,100	21%	30
COMPUTER INFORMATION TECHNOLOGY						
Network Support & Administration AAS	Network & Computer Systems Administrators	\$36,100	\$58,700	\$89,500	24%	130
Application & Web Programming AAS	Computer Programmers	\$36,900	\$59,000	\$89,100	-3%	80

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings

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ENGINEERING TECHNOLOGY						
Residential Construcion Technology DIP	Carpenters	\$22,500	\$32,400	\$50,900	11%	410
Construction Technology AAS	Carpenters	\$22,500	\$32,400	\$50,900	11%	410
Electrical Maintenance Specialist DIP	Electrical, Electronics Repair Comm Ind Equip	\$30,000	\$52,500	\$75,700	9%	30
Electronic Engineering Technology AAS	Electrical & Electronic Engineering Techs	\$37,800	\$50,900	\$65,800	5%	20
HEALTH OCCUPATIONS & MEDICINE						
Dental Assistant DIP	Dental Assistants	\$23,100	\$32,200	\$41,200	26%	110
Dental Hygiene AAS	Dental Hygienists	\$52,900	\$62,300	\$78,000	26%	90
Practical Nursing DIP	Licensed Practical & Licensed Voc Nurses	\$27,800	\$35,400	\$43,400	14%	290
Associate Degree Nursing AAS	Registered Nurses	\$35,700	\$49,300	\$66,300	23%	1,250
Medical Assistant DIP	Medical Assistants	\$20,800	\$28,100	\$37,000	33%	120
Medical Transcription DIP	Medical Transcriptionists	\$22,700	\$29,600	\$38,800	15%	60
Emergency Medical Services DIP	Emergency Medical Techs & Paramedics	\$16,300	\$27,200	\$39,900	16%	60
Paramedic Specialist AAS	Emergency Medical Techs & Paramedics	\$16,300	\$27,200	\$39,900	16%	60
Surgical Technology DIP, AAS	Surgical Technologists	\$27,200	\$34,700	\$45,300	22%	30
HUMAN & PUBLIC SERVICES						
Early Childhood Diploma DIP	Preschool Teachers, Except Special Ed	\$15,800	\$20,900	\$38,500	20%	150
Early Childhood Studies AAS	Education Admin, Preschool, Child Care	\$22,400	\$31,500	\$51,000	18%	30
Early Childhood Studies AAS	Preschool Teachers, Except Special Ed	\$15,800	\$20,900	\$38,500	20%	150
TRANSPORTATION TECHNOLOGY						
Automotive Mechanics DIP	Automotive Service Technicians & Mechanics	\$19,500	\$32,100	\$51,200	17%	330
Automotive Technology AAS	Automotive Service Technicians & Mechanics	\$19,500	\$32,100	\$51,200	17%	330
Aviation Maintenance Technology AAS	Aircraft Mechanics & Service Technicians	\$27,500	\$47,700	\$72,200	13%	N/A
Diesel Mechanics DIP	Bus & Truck Mechanics; Diesel Specialists	\$24,900	\$35,800	\$49,600	14%	160
Diesel Technology AAS	Bus & Truck Mechanics; Diesel Specialists	\$24,900	\$35,800	\$49,600	14%	160

Outlook Ratings - Occupational Outlook Handbook <http://www.bls.gov/oco/>

Grow much faster than average, increase 21%+

Grow faster than average, increase 14-20%

Grow about as fast as average, increase 7-13%

Grow more slowly than average, increase 3-6%

Little or no change, decrease 2%-increase 2%

Decline slowly or moderately, decrease 3-9%

Decline rapidly, decrease 10%+

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings