

**Outlook for Occupations in United States That Potentially Match Iowa Western's Career Programs
September, 2009**

Career Programs at Iowa Western	Potential Matching Occupations¹	2008 Salary U.S. - 10th percentile¹	2008 Salary U.S. - Median¹	2008 Salary U.S. - 90th percentile¹	% Change Employment U.S. 2006-2016¹	Annual Openings U.S. 2006-2016¹²
AGRICULTURE						
Agribusiness Technology AAS	Farm, Ranch, & Other Agricultural Managers	\$31,300	\$56,200	\$103,500	1%	2,180
Agribusiness Technology AAS	Agricultural & Food Science Technicians	\$22,200	\$34,000	\$53,900	7%	570
Turf & Landscape Management AAS	Landscaping & Groundskeeping Workers	\$16,600	\$23,200	\$36,500	18%	38,230
Turf & Landscape Management AAS	Pesticide Handlers, Sprayers, & Applicators	\$19,800	\$29,800	\$44,900	14%	830
Turf & Landscape Management AAS	Supervisors - Landscaping, Lawn, Grounds	\$26,100	\$39,900	\$65,200	18%	4,940
Veterinary Technology AAS	Veterinary Technologists & Technicians	\$19,800	\$28,900	\$41,500	41%	5,090
BUSINESS, MANAGEMENT & MARKETING						
Accounting Technician DIP	Bookkeeping, Accounting, Auditing Clerks	\$20,900	\$32,500	\$49,300	12%	59,430
Para-Accounting AAS	Bookkeeping, Accounting, Auditing Clerks	\$20,900	\$32,500	\$49,300	12%	59,430
Culinary Arts DIP	Bakers	\$16,400	\$23,300	\$37,300	10%	4,650
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Chefs & Head Cooks	\$22,100	\$38,800	\$66,700	8%	2,330
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Food Service Managers	\$29,500	\$46,300	\$76,900	5%	10,020
Culinary Arts, Restaurant & Hospitality Mgmt AAS	Lodging Managers	\$28,200	\$45,800	\$84,300	12%	2,430
Management & Human Resources AAS	Human Resources Assistants	\$24,300	\$35,800	\$51,500	11%	3,130
Marketing: Fashion Marketing Option AAS	Sales and Related Workers	\$17,800	\$35,300	\$73,700	14%	4,140
Marketing: Fashion Marketing Option AAS	Supervisors of Retail Sales Workers	\$22,200	\$35,300	\$62,000	4%	42,270
Marketing: Lodging & Hospitality Mgmt Option AAS	Lodging Managers	\$28,200	\$45,800	\$84,300	12%	2,430
Marketing: Marketing / Sales Option AAS	Sales and Related Workers	\$17,800	\$35,300	\$73,700	14%	4,140
Office Information Systems Technology DIP	Secretaries, Except Legal & Medical	\$18,400	\$29,000	\$43,200	1%	33,130
COMMUNICATION ARTS						
Applied Elect Media: Graphic Communication AAS	Desktop Publishers	\$21,900	\$36,600	\$59,200	1%	680
Appl Elect Media: Radio Broadcast Perf & Prod AAS	Broadcast Technicians	\$17,500	\$32,900	\$66,600	12%	1,690
Appl Elect Media: Radio Broadcast Perf & Prod AAS	Radio & Television Announcers	\$15,500	\$26,900	\$75,800	-8%	2,010
Appl Elect Media: Radio Broadcast Prom, Sales, Web AAS	Advertising Sales Agents	\$22,600	\$43,500	\$93,600	20%	6,450
Appl Elect Media: Radio Broadcast Prom, Sales, Web AAS	Sales and Related Workers	\$17,800	\$35,300	\$73,700	14%	4,140
Applied Elect Media: Media Production AAS	Broadcast Technicians	\$17,500	\$32,900	\$66,600	12%	1,690
Applied Elect Media: Media Production AAS	Camera Operators, TV, Video, Motion Picture	\$21,700	\$41,700	\$79,400	12%	810
Applied Elec Media: Sports Media Technology AAS	Broadcast Technicians	\$17,500	\$32,900	\$66,600	12%	1,690
Applied Elec Media: Sports Media Technology AAS	Radio & Television Announcers	\$15,500	\$26,900	\$75,800	-8%	2,010
Sign Language Interpreting AAS	Interpreters & Translators	\$22,200	\$38,900	\$69,200	24%	1,950
COMPUTER INFORMATION TECHNOLOGY						
Network Support & Administration AAS	Network & Computer Systems Administrators	\$41,000	\$66,300	\$104,100	27%	15,390
Application & Web Programming AAS	Computer Programmers	\$40,100	\$69,600	\$111,400	-4%	9,080

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings

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ENGINEERING TECHNOLOGY						
Residential Construcion Technology DIP	Carpenters	\$24,300	\$38,900	\$69,300	10%	34,780
Construction Technology AAS	Carpenters	\$24,300	\$38,900	\$69,300	10%	34,780
Electrical Maintenance Specialist DIP	Electrical, Electronics Repair Comm Ind Equip	\$29,900	\$48,400	\$70,300	7%	3,260
Electronic Engineering Technology AAS	Electrical & Electronic Engineering Techs	\$32,500	\$53,200	\$78,600	4%	3,930
HEALTH OCCUPATIONS & MEDICINE						
Dental Assistant DIP	Dental Assistants	\$22,300	\$32,400	\$46,200	29%	13,030
Dental Hygiene AAS	Dental Hygienists	\$44,200	\$66,600	\$91,500	30%	8,210
Practical Nursing DIP	Licensed Practical & Licensed Voc Nurses	\$28,300	\$39,000	\$53,600	14%	30,920
Associate Degree Nursing AAS	Registered Nurses	\$43,400	\$62,500	\$92,200	23%	100,080
Medical Assistant DIP	Medical Assistants	\$20,600	\$28,300	\$39,600	35%	19,940
Medical Transcription DIP	Medical Transcriptionists	\$22,400	\$32,100	\$45,400	14%	2,550
Emergency Medical Services DIP	Emergency Medical Techs & Paramedics	\$18,900	\$29,300	\$49,400	19%	6,160
Paramedic Specialist AAS	Emergency Medical Techs & Paramedics	\$18,900	\$29,300	\$49,400	19%	6,160
Surgical Technology DIP, AAS	Surgical Technologists	\$27,500	\$38,700	\$54,300	24%	4,740
HUMAN & PUBLIC SERVICES						
Early Childhood Diploma DIP	Preschool Teachers, Except Special Ed	\$16,000	\$23,900	\$41,700	26%	18,710
Early Childhood Studies AAS	Education Admin, Preschool, Child Care	\$25,900	\$39,900	\$77,100	24%	2,880
Early Childhood Studies AAS	Preschool Teachers, Except Special Ed	\$16,000	\$23,900	\$41,700	26%	18,710
TRANSPORTATION TECHNOLOGY						
Automotive Mechanics DIP	Automotive Service Technicians & Mechanics	\$19,900	\$35,100	\$59,700	14%	26,540
Automotive Technology AAS	Automotive Service Technicians & Mechanics	\$19,900	\$35,100	\$59,700	14%	26,540
Aviation Maintenance Technology AAS	Aircraft Mechanics & Service Technicians	\$33,000	\$51,400	\$69,000	11%	2,550
Diesel Mechanics DIP	Bus & Truck Mechanics; Diesel Specialists	\$26,000	\$39,400	\$59,100	11%	9,130
Diesel Technology AAS	Bus & Truck Mechanics; Diesel Specialists	\$26,000	\$39,400	\$59,100	11%	9,130

Outlook Ratings - Occupational Outlook Handbook <http://www.bls.gov/oco/>

Grow much faster than average, increase 21%+

Grow faster than average, increase 14-20%

Grow about as fast as average, increase 7-13%

Grow more slowly than average, increase 3-6%

Little or no change, decrease 2%-increase 2%

Decline slowly or moderately, decrease 3-9%

Decline rapidly, decrease 10%+

¹America's Career Infonet - <http://www.acinet.org/> ²Includes both new and replacement job openings