

## Business Administration University Transfer

### Why should I major in the Business Administration University Transfer program?

Graduates of business programs generally work for profit-generating companies that sell products or services. A number of opportunities are available in the business field. Depending on your interests, you can study accounting, economics, management, finance or marketing. Iowa Western's Business Administration University Transfer program gives you a strong foundation of general education courses coupled with key business classes that will transfer easily to a four-year degree granting institution.



### What type of degree will I earn at Iowa Western if I enroll in this program?

Graduates of our two-year Business Administration University Transfer program earn an Associate of Arts (AA) degree.

### If I major in this program, can I transfer to a four-year college or university?

This is the primary business program of study designed to transfer to a four-year degree granting institution. The credits you earn in this program will apply toward a bachelor's degree.

### What is the job outlook for Business Administration graduates and what type of jobs will I be qualified for?

A variety of different jobs are available to business majors with a bachelor's degree. Depending on your interests and your concentrated area of study, you can find a job as an accountant, marketing professional, stock broker, statistician, economist, financial analyst, budget analyst, or work in management. Upon earning your bachelor's degree, you should have enough knowledge to start your own company if that is your desire. The amount of money you can expect to earn will vary greatly, depending on the area of business you go into and the company you choose to work for. For example, the average starting salary for an accountant is \$29,400. The starting salary range for budget analysts and financial analysts is \$24,000 to \$33,000 annually. Compensation for financial managers generally starts a little bit lower, around \$22,000 a year. Loan officers can earn as much as \$30,000 a year to start, as do economists. Marketing professionals usually find jobs that pay around \$27,000 to start. In addition to working for a for-profit corporation, business graduates are also hired by nonprofit organizations but generally at lower salaries than what is offered by for-profit entities.

## Program of Study

Business Administration University Transfer is a program of study that enables graduates to enter four-year institutions with junior standing in the College of Business Administration. This program consists of a series of both required and elective courses that meet the Pre-Business Core curriculum requirements of a university's College of Business, as well as the comprehensive requirements of the university. Iowa Western Community College maintains articulation agreements with many regional four-year institutions. Graduates of this program are awarded an Associate of Arts (A.A.) degree.

### RECOMMENDED COURSE SEQUENCE

<b>First Semester</b>		<b>Cr.</b>
ENG 105	Composition I	3
	A.A. Mathematics Requirement (MAT 121 - 227)	3-4
ACC 121	*Principles of Accounting I	3
BUS 102	*Introduction to Business	3
CSC 110	Introduction to Computers	3
		15-16
<b>Second Semester</b>		<b>Cr.</b>
ENG 106	Composition II	3
MAT 157	Statistics	4
ACC 122	Principles of Accounting II	3
BUS 185	*Business Law I Humanities Elective	3 3
		16
<b>Third Semester</b>		<b>Cr.</b>
SPC 112	Public Speaking	3
ECN 120	*Principles of Macroeconomics	3
PHI 142	Ethics in Business Distributed Requirement Lab Science Requirement	3 3 4
		16
<b>Fourth Semester</b>		<b>Cr.</b>
ECN 130	*Principles of Microeconomics Humanities Elective **Business Elective Social Science Elective General Electives	3 3 3 3 6
		18

\*Required courses for the program

\*\*Business Elective must be selected from the following:

	<b>Cr.</b>	
ACC 122	Principles of Accounting II	3
ACC 311	Computer Accounting	3
BUS 121	Business Communications (Business)	3
BUS 130	Introduction to Entrepreneurship	3
BUS 186	Business Law II	3
FIN 121	Personal Finance	3
MGT 101	Principles of Management	3
MGT 130	Principles of Supervision	3
MGT 170	Human Resource Management	3
MKT 110	Principles of Marketing	3

One elective must also satisfy the diversity requirement.

**64 semester hours required**

**For More Information,  
contact the Admissions Office:  
712.325.3277 or 800.432.5852, ext. 3277  
or the Program Chair at 712.325.3315  
[www.iwcc.edu](http://www.iwcc.edu)**